

Community Pharmacy Programme (CPP)

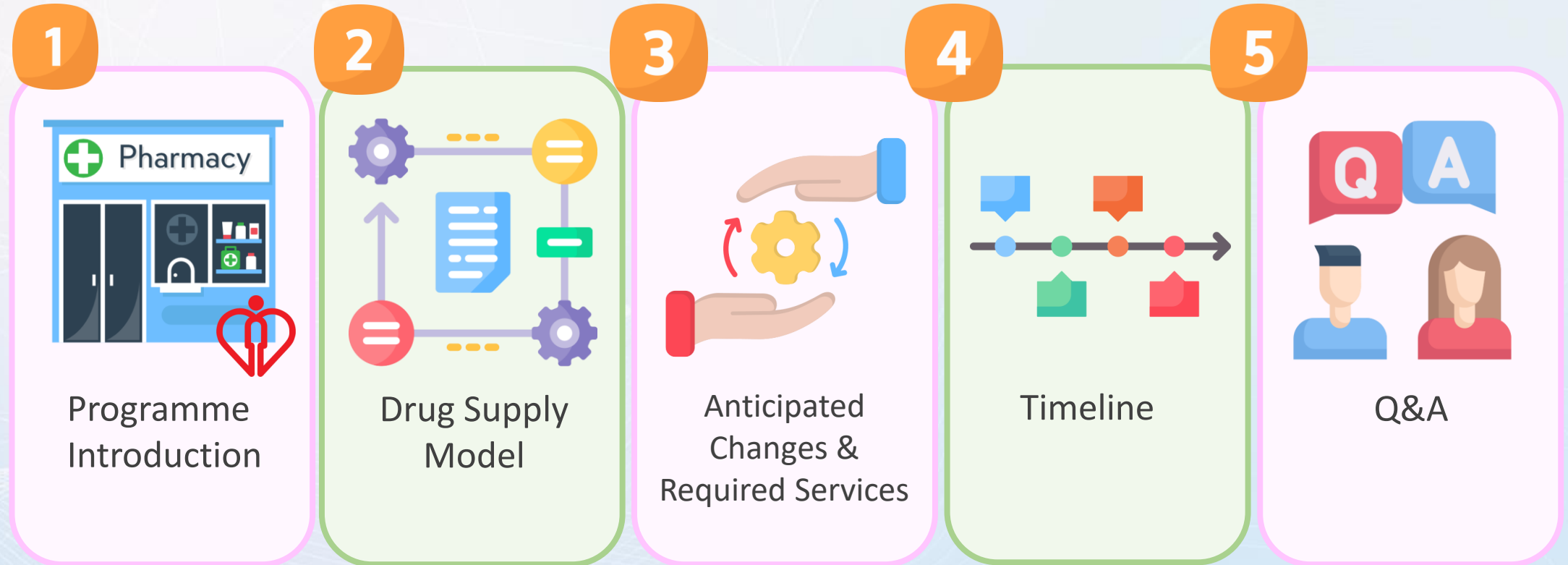
Briefing to Pharmaceutical Suppliers & Manufacturers

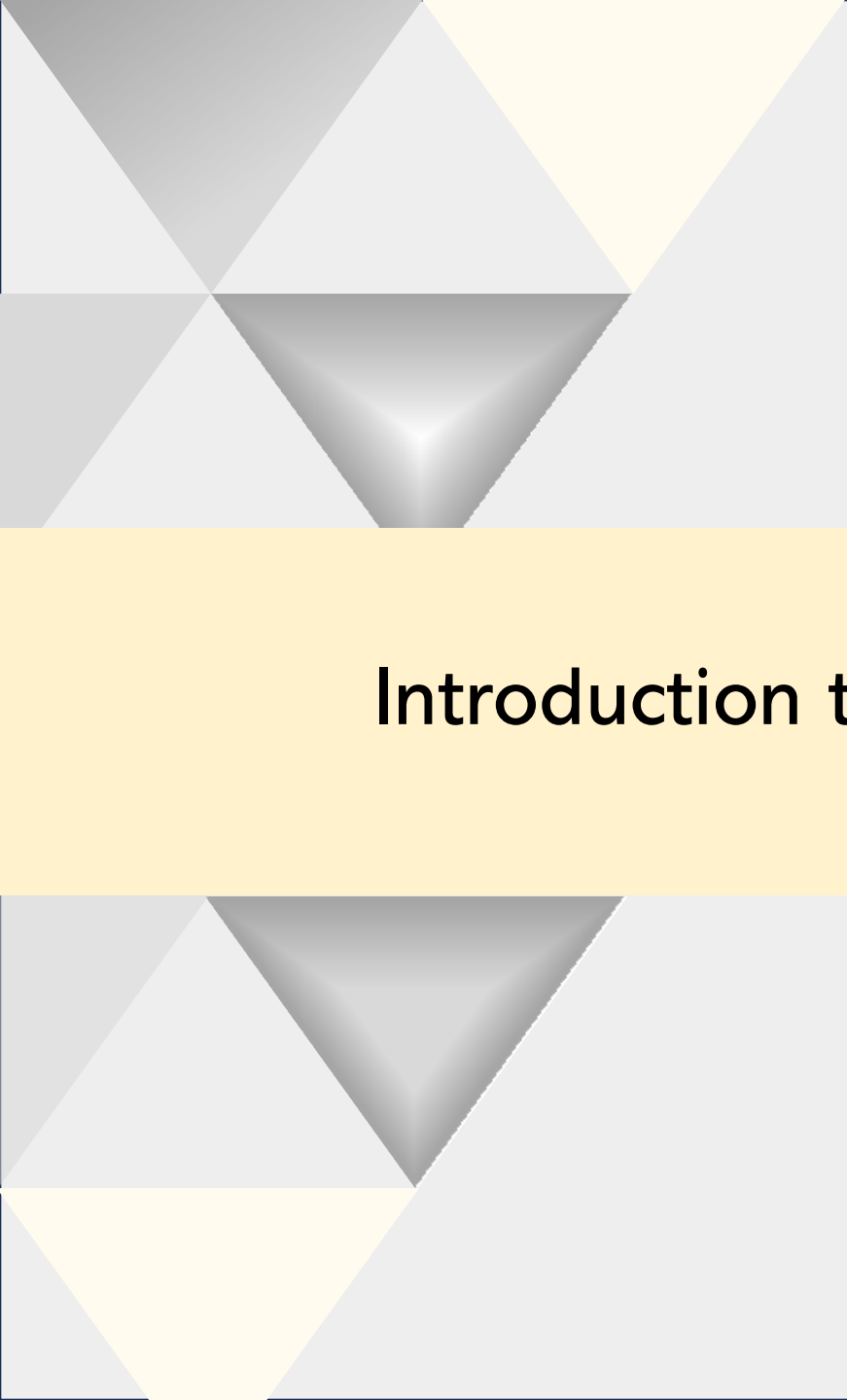
Hospital Authority

29 August 2025



Rundown





Introduction to Community Pharmacy Programme



To Develop a Community-base Primary Healthcare System



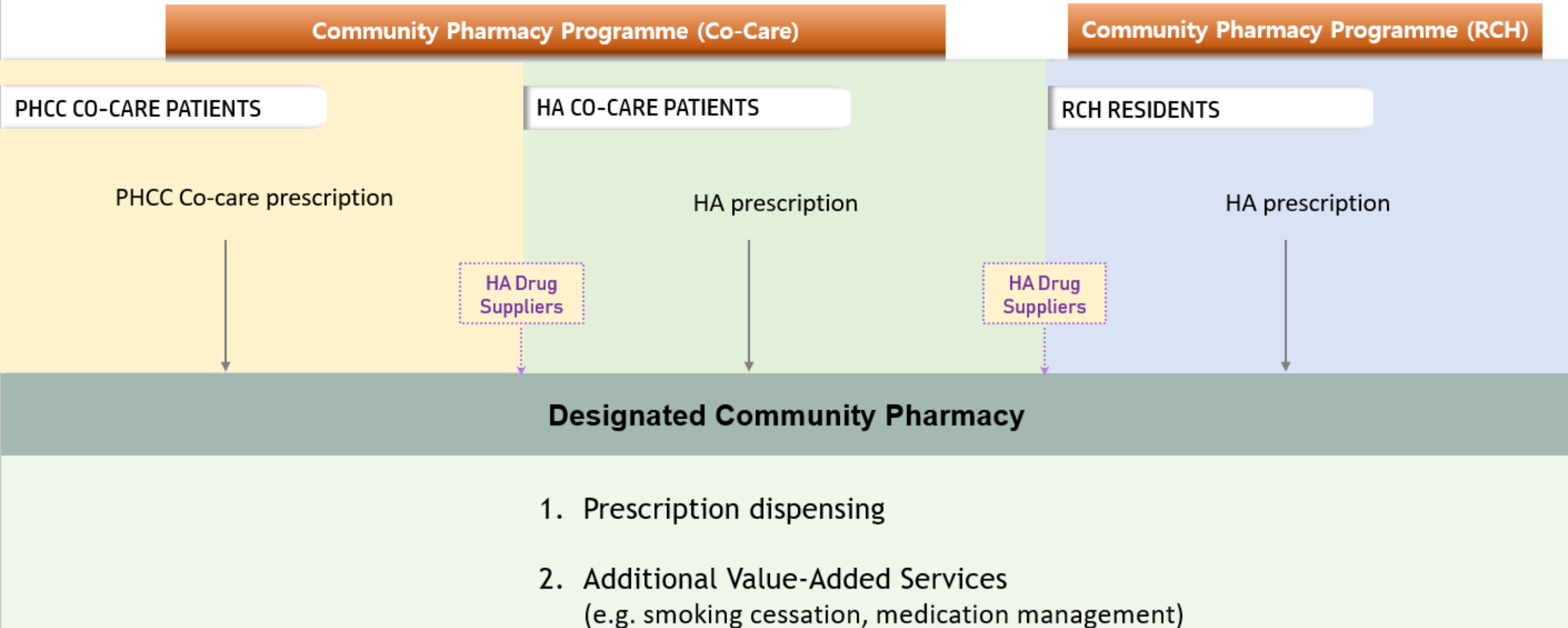
Primary Healthcare Blueprint



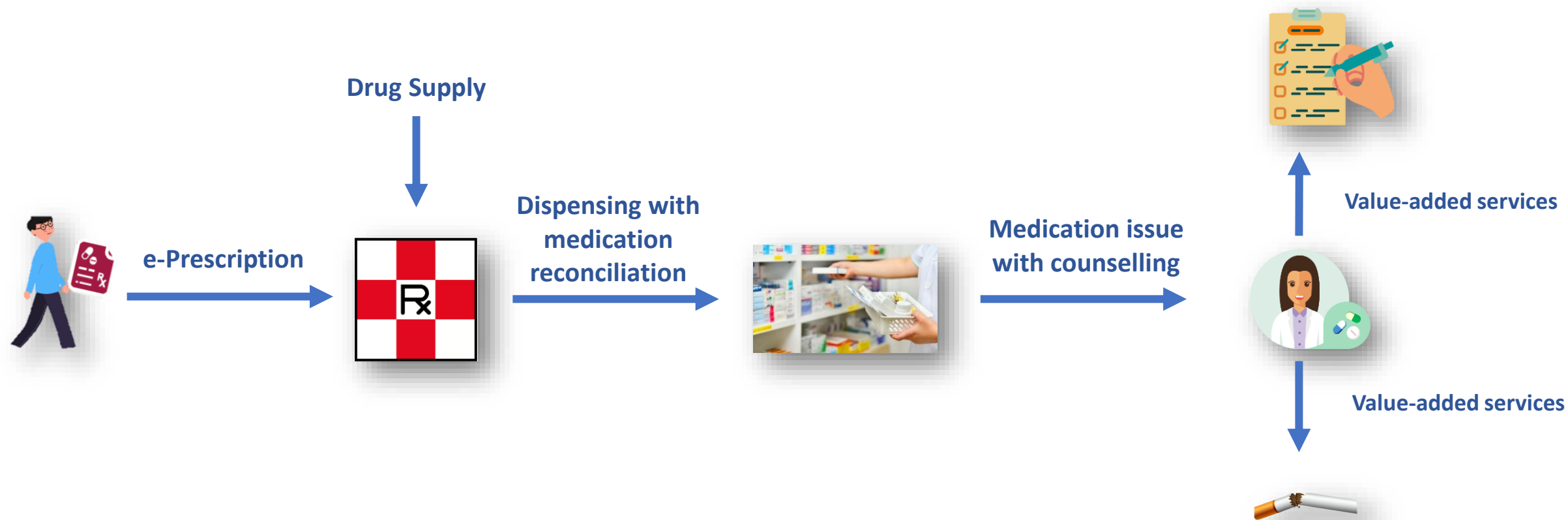
Health Bureau
The Government of the
Hong Kong Special Administrative Region
of the People's Republic of China



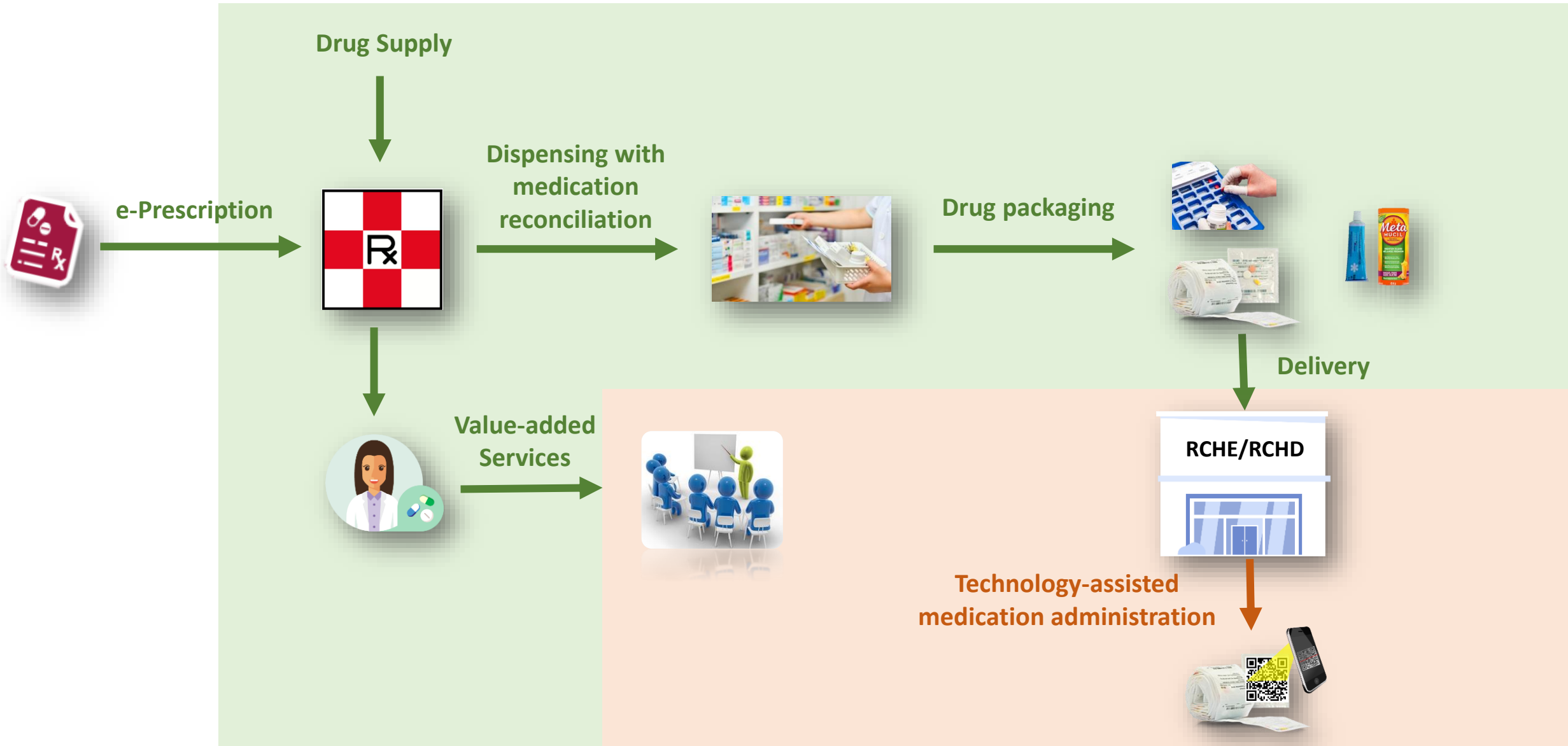
Community Pharmacy Programme



Community Pharmacy Programme (Co-Care)



Community Pharmacy Programme (RCH)





Key Components of the Community Pharmacy Programme





Drug Supply Model of Community Pharmacy Programme

Procurement Management



A closed-loop supply model - HA will provide drugs for use by Community Pharmacies (CPh) under HA Co-care & RCH models



Supply HA contracted goods* to non-HA Service Providers



Order & receipt



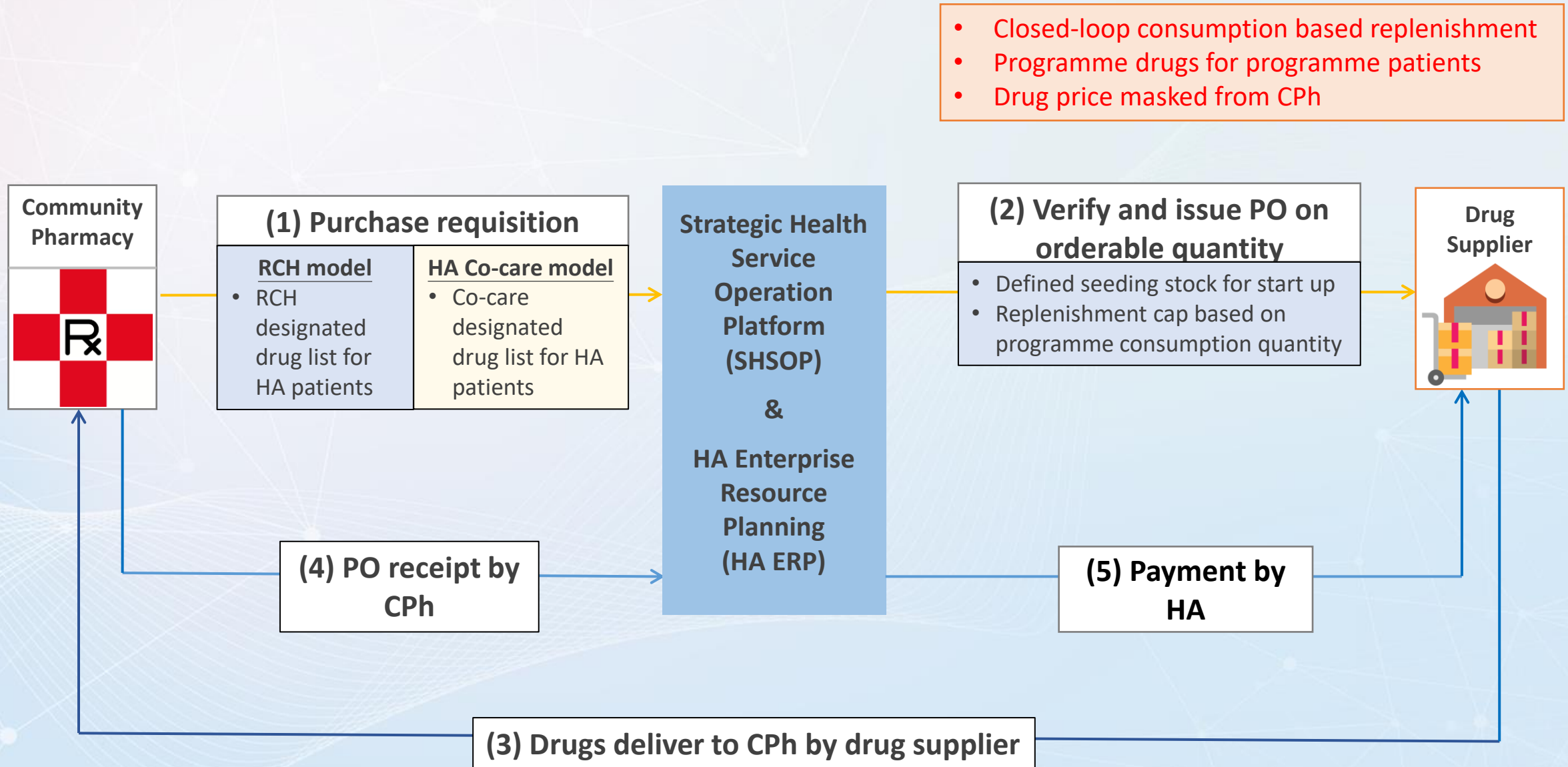
Community Pharmacies

- *Manage own programme drug inventories*

- HA orders commercial goods from drug suppliers for direct delivery to SPO contracted Community Pharmacies
- Two designated drug lists for HA Co-care and RCH models
- Programme drugs for programme patients

* Include contract, standing quotation & direct quotation

Operation Workflow (from Procurement to Payment)



Breakdown of Tentative Drug Lists



RCH designated drug list

- **Contract**
 - ~900 items
 - ~40 suppliers
- **Standing Quotation**
 - ~240 items
 - ~30 suppliers
- **Direct Purchase**
 - ~400 items
 - ~20 suppliers

HA Co-care designated drug list

- **Contract**
 - ~70 items
 - ~10 suppliers
- **Standing Quotation**
 - ~5 items
 - ~5 suppliers



Anticipated Changes for Drug Suppliers

Contractual Arrangement for Contract/Standing Quotation Items



HA GOPC PPP/ SPO CDCC (Existing)

Clauses under HA contract



門診協作
General Outpatient Clinic
Public-Private
Partnership Programme



Sign side
agreement

- Contract T&C to support GOPC PPP
- Side agreement to support CDCC
- Goods supplied to GOPC PPP / CDCC Doctors shall not count as the Goods purchased by HA under the Contract
- Commitment fees[^] provided

CPP (New)



- Contract T&C applied to supply of drugs to CPP (e.g. deliver goods within 7 days of purchase order)
- CPP's requirement included in overall HA contractual quantity
- Commitment fees provided for deliveries to non-HA locations
- Transitional arrangement for existing contracts to support programme launch

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

CDCC = Chronic Disease Co-Care Scheme

CPP = Community Pharmacy Programme

[^] Commitment fee is a fee of nominal amount as a compensation paid to drug suppliers for the overall logistics support to GOPC PPP or CDCC



Direct Purchase (DP) items ➡ centralize contracted supply arrangement

- Arrange Contract / Standing Quotation as far as practicable
- Arrange central quotation with existing suppliers for stock availability and direct delivery to HA and Community Pharmacies (CPh)



General requirements

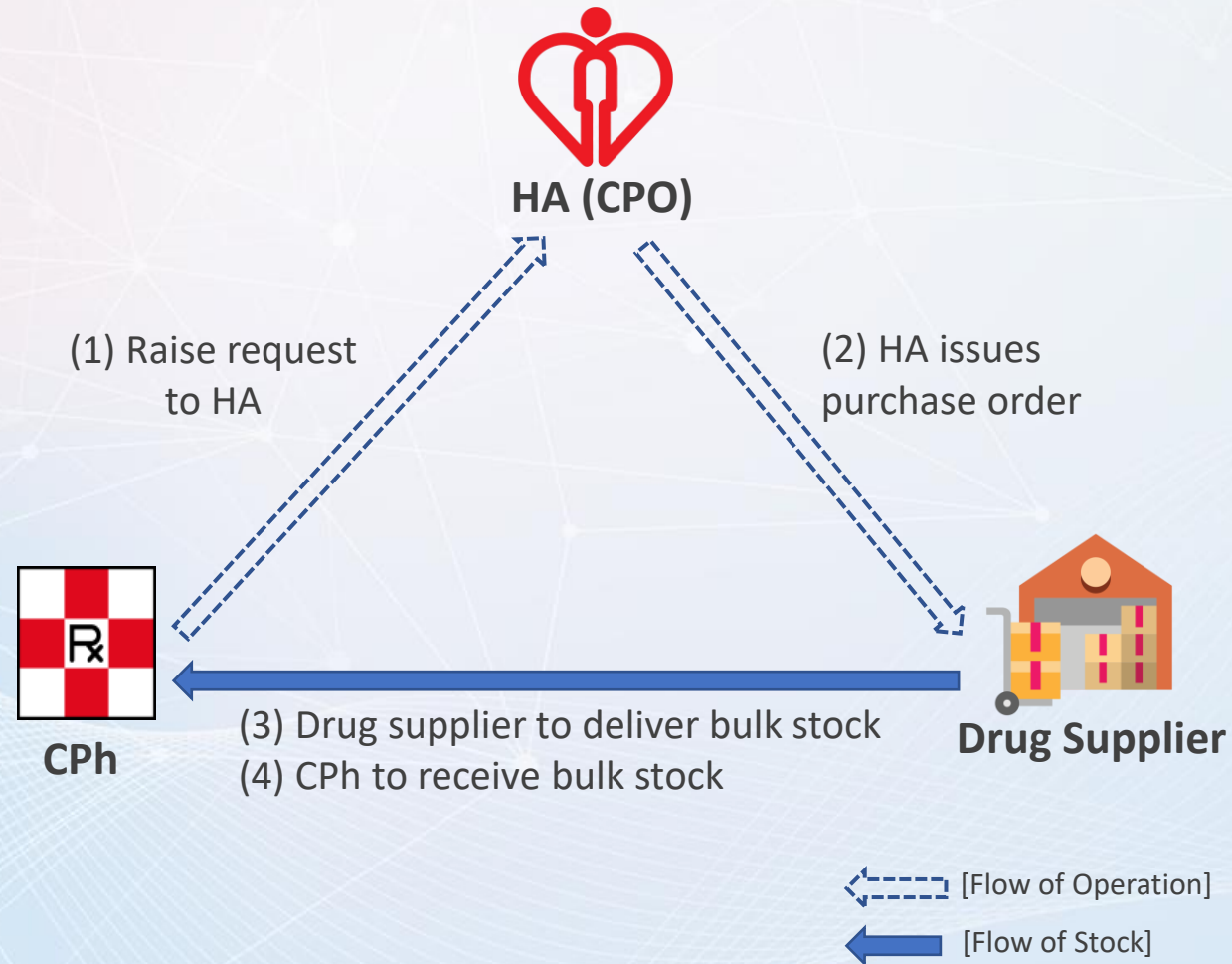
- Keep stock in Hong Kong
- Agreed delivery lead time
- Support both HA & CPh





Required Services by Drug Suppliers

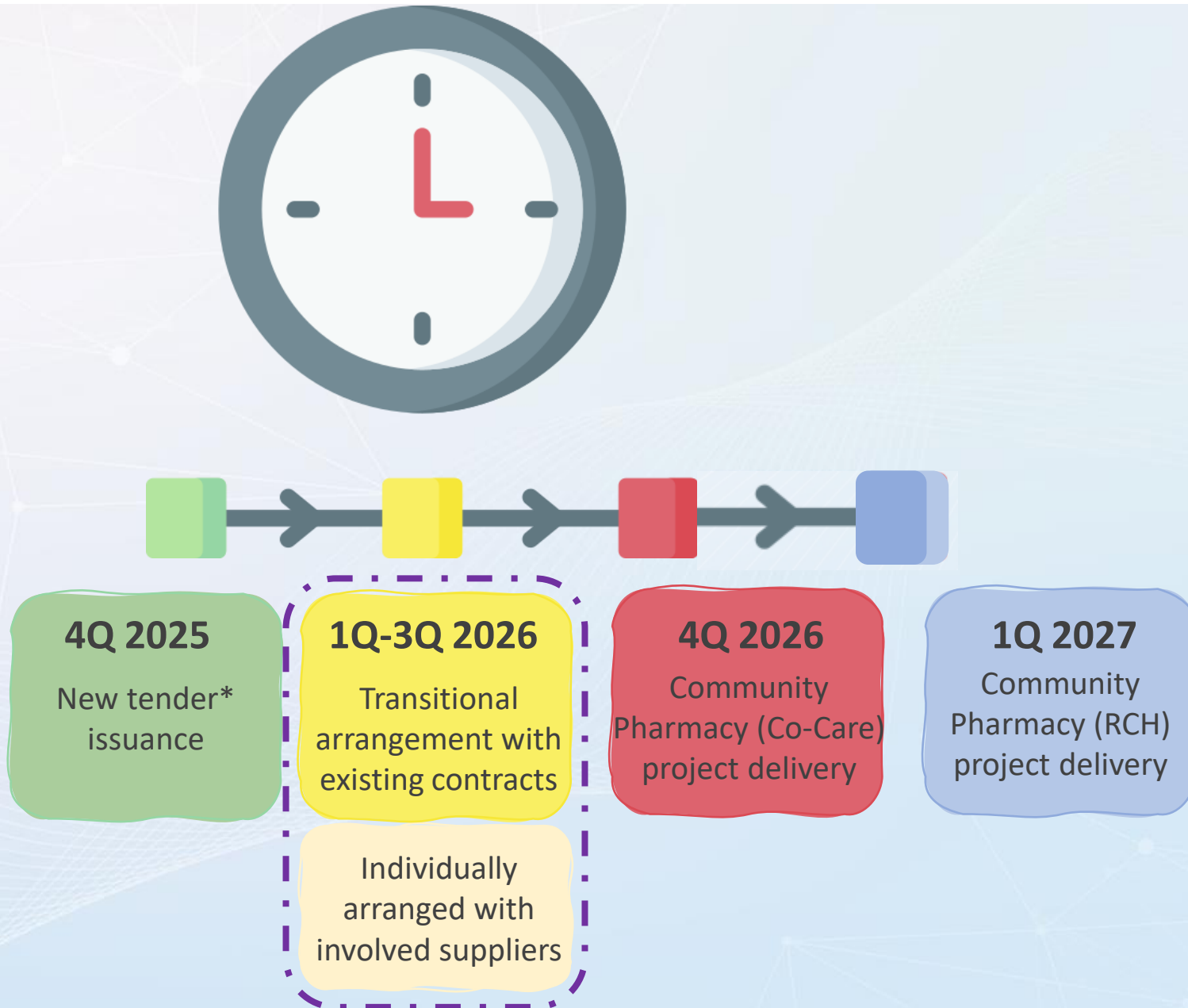
Direct Delivery to Community Pharmacies



- Agreed delivery lead time to HA & CPh
- Contract T&C including performance monitoring applies



Tentative Timeline (Including Transitional Arrangement)



* Include CPP T&C



Timeline

Timeline



28 May 2025	• Initial market engagement
29 August 2025	• First vendor briefing
October 2025	• Second vendor briefing
4Q 2025	• New tender issuance
1Q – 3Q 2026	• Transitional arrangement
4Q 2026	• Project delivery (HA Co-care)
1Q 2027	• Project delivery (RCH)



Q & A

Briefing on Community Drug Formulary and Community Pharmacy Programme

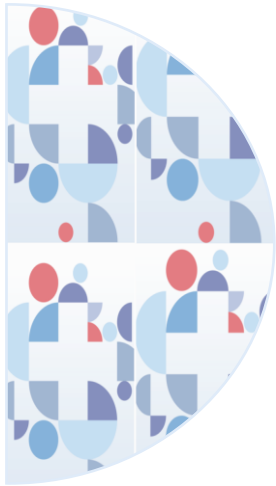
Dr. W L Cheung,
Director of Strategic Purchasing Office, HHB

醫務衛生局策略採購統籌處總監
張偉麟醫生

30 October 2025

Contents

1. Community Drug Formulary
2. Update on the Community Pharmacy Programme



Community Drug Formulary

Background of the Community Drug Formulary

- Primary Healthcare Blueprint sets direction for community-based care and chronic disease management
- Medication affordability is key to reducing reliance on public healthcare services
- In line with the Blueprint, the 2024 Policy Address announced the establishment of Community Drug Formulary (CDF) to help the public obtain affordable, primary-healthcare drugs through central purchasing and the primary care service network
- Establishment of CDF to be completed in Q4 2025

Scope of the Community Drug Formulary

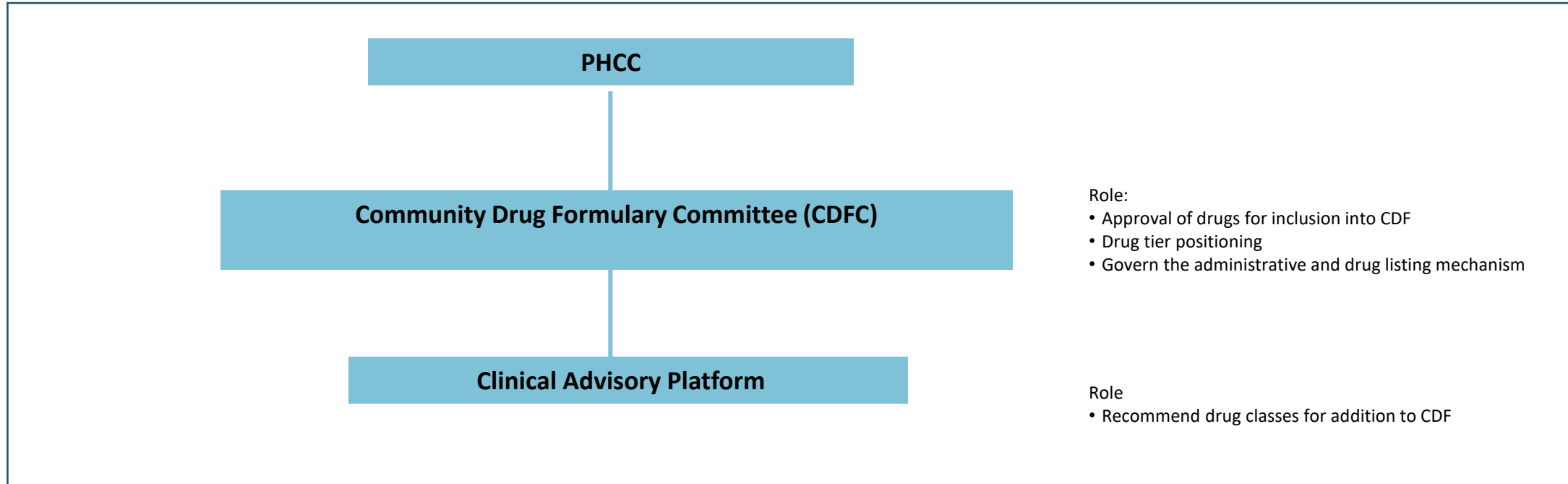
- Covers drugs commonly used in primary healthcare settings, including drugs for preventive treatments, chronic disease management and episodic illnesses
- Support drug use in government-subsidised primary care programmes
- For prescribing by doctors participating in government-subsidised primary care programmes (e.g. CDCC)
- Patients may obtain drugs from doctors participating in government-subsidised primary care programmes or pharmacies participating in the Community Pharmacy Programme (CPP)

Leverage the well-established mechanism of HA

Leverage the well-established mechanism of HA

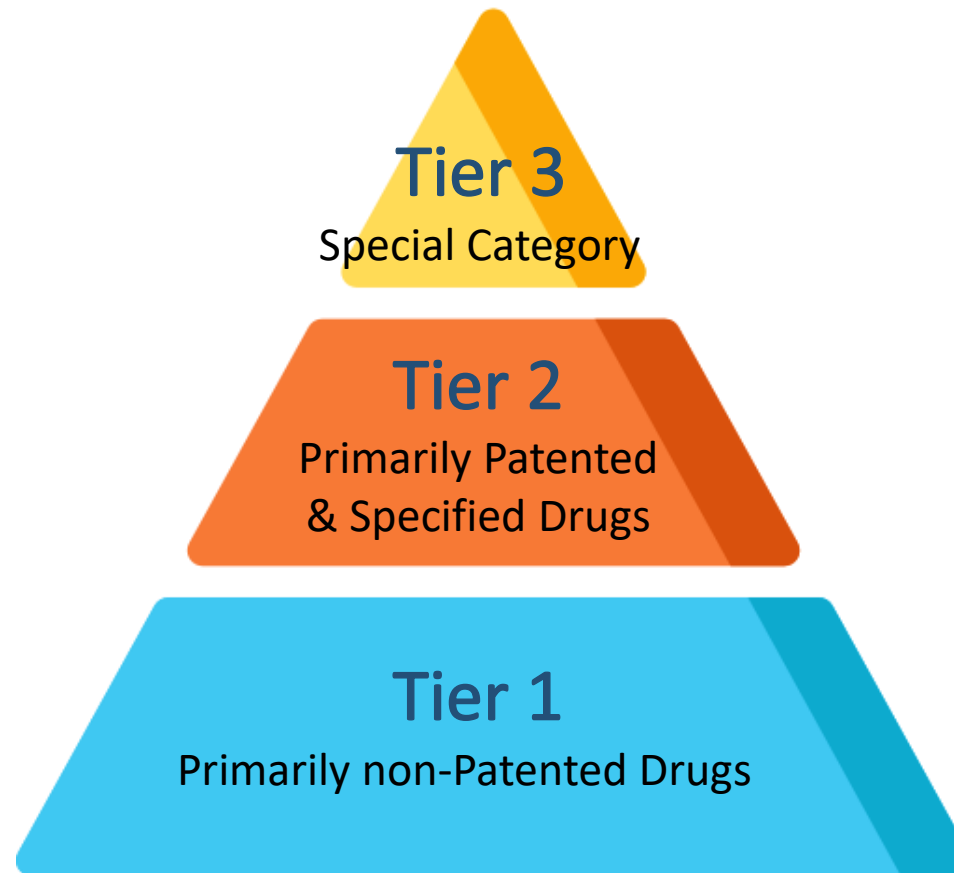
- CDF drugs are selected from the Hospital Authority Drug Formulary (HADF), which undergoes expert review to ensure safety, efficacy, and cost-effectiveness
- Joint procurement with HA's well-established procurement system
 - Contract managements, procurement processes, quality assurance and risk management are conducted under HA's procurement frameworks
 - Non-patented drugs are procured through HA open tender process
 - Patented drugs are selected through a quotation exercise among drugs in the same pharmacological class to induce competition. Pharmaceutical companies supplying these drugs are invited to participate on voluntary basis

Governance the Community Drug Formulary



Drug Tier Framework of the Community Drug Formulary

- The CDF is structured as a tiered framework
- Drugs listed in the CDF are categorized into three tiers, each with specified inclusion mechanisms, pricing structures, and co-payment arrangements



Drug Tier Framework of the Community Drug Formulary

Tier	Nature	Procurement	Copayment and Subsidy
Tier 1	Primarily non-patented drugs	Joint procurement with HA through open tender process	Nominal copayment per item per a defined dispensing period
Tier 2	Primarily patented drugs and specified drugs	Quotation Exercise - Identify pharmacological class relevance to government-subsidised primary care programme - Invite related pharmaceutical companies to submit quotations on voluntary basis	Copayment amount per dispensing unit, vary across different bandings
Tier 3	Special category	To be developed when more experience is gained through the CDF implementation and operation	May not has subsidy

Continuous Development of the Community Drug Formulary

- Starting with over 100 drug items at commencement, mainly adopted from the existing CDCC drug list
- Progressively refined based on accumulated experience and stakeholder feedback
- Continuously improved to better meet patient needs and align with the evolving delivery of primary care services

Timeline of the Community Drug Formulary

Following the mechanism establishment

- Drug selection and procurement process
- IT system setup
- Preparation for service commencement



Oct 2025

Established the
CDF Mechanism



3Q - 4Q 2026

CDF available for targeted patients
(cover >100 items at commencement)

Update on the Community Pharmacy Programme

Background of the Community Pharmacy Programme

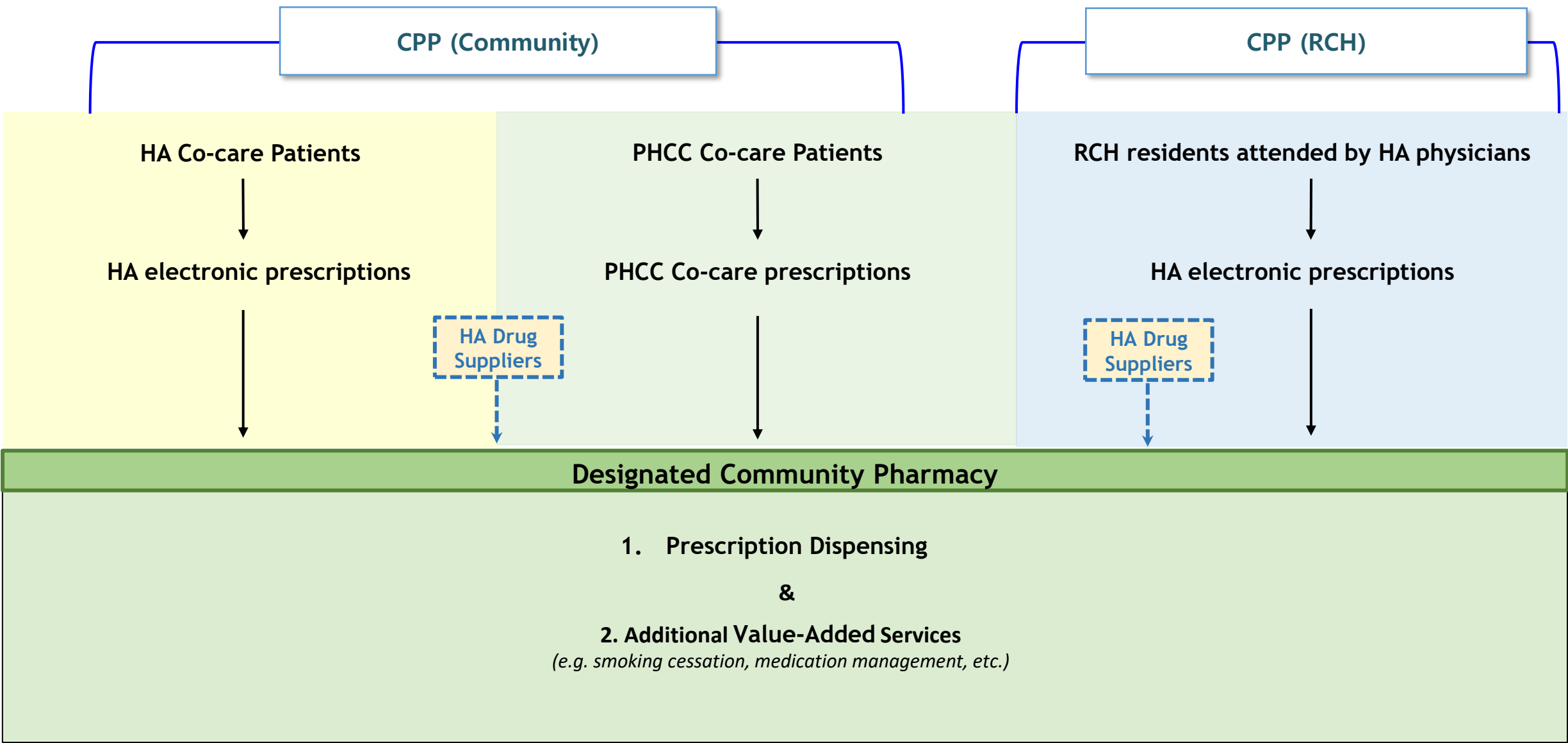
Policy Address 2024:

“developing a community drug formulary and launching a **community pharmacy programme** to help the public obtain affordable, primary-healthcare drugs through central purchasing and the community network”

Policy Address 2025:

“Launch the Chronic Disease Co-care Platform on a pilot basis to conduct hepatitis B screening and promote the community drug formulary and **community pharmacy programme**, to enhance the management of chronic diseases.”

Service Model of CPP



Programme Drug Scope for the CPP (Community)

HA Co-care Model

- Based on HA Designated Drug List
- Commonly prescribed chronic drugs (e.g. drugs for HT, DM & Hyperlipidemia) and symptomatic drugs in primary healthcare settings
- Phased rollout from tens of drug items initially , gradual scale-up to around 100 drug items

PHCC Co-care Model

- Based on the Community Drug Formulary with over 100 drug items at commencement
- Drugs commonly used in primary healthcare, including preventive drugs, chronic disease management drugs and drugs for episodic illnesses

Programme Drug Supply for the CPP (Community)

- Community pharmacies place programme drug orders through HA
- HA settles payment directly with drug suppliers; drug pricing is not disclosed to community pharmacies
- Drug suppliers deliver drug orders directly to community pharmacies
- Initial programme drug list includes over 100 items, primarily based on the existing Chronic Disease Co-Care (CDCC) Specified Drug list
- Initial phase of the programme rollout in 4 districts, involving up to 20 community pharmacies

Implementation Timeline for the CPP (Community)

1st Batch Schedule

- Tender invitation: 4Q 2025
 - **4 districts to be included for the 1st batch:**
 - (1) Eastern District;
 - (2) Yau Tsim Mong District;
 - (3) Yuen Long District; and
 - (4) Sha Tin District
 - Up to a maximum of 5 community pharmacies to be selected in each district
- Conditional acceptance: 2Q 2026
- Service commencement: 4Q 2026

Tentative 2nd & 3rd Batch Schedule to cover another 14 districts

- 2nd Batch tender invitation by 2Q 2026; Service commencement by 2Q 2027
- 3rd Batch tender invitation by 4Q 2026; Service commencement by 4Q 2027

Implementation Timeline for the CPP (RCH)

1st Batch Schedule

- Tender invitation: 1Q 2026
 - 2-3 Community pharmacies to be selected
- Conditional acceptance: 3Q 2026
- Service commencement: 1Q 2027

Tentative 2nd Batch Schedule

- Tender invitation: 4Q 2026
 - 2-3 Community pharmacies to be selected
- Conditional acceptance: 2Q 2027
- Service commencement: 4Q 2027

Thank You



Drug Supply Models of Community Pharmacy Programme (CPP) & Community Drug Formulary (CDF)

Hospital Authority

30 October 2025



Recap of 1st Vendor Briefing on Community Pharmacy Programme

1st Vendor Briefing on 29 August 2025



1 Programme Introduction

- Community Pharmacy Programme (Community)
- Community Pharmacy Programme (RCH)

2 Drug Supply Model

- Programme drugs for programme patients
- Closed-loop consumption based replenishment
- Drug price masked from Community Pharmacy
- HA orders drugs for Community Pharmacy and pays the relevant drug invoices

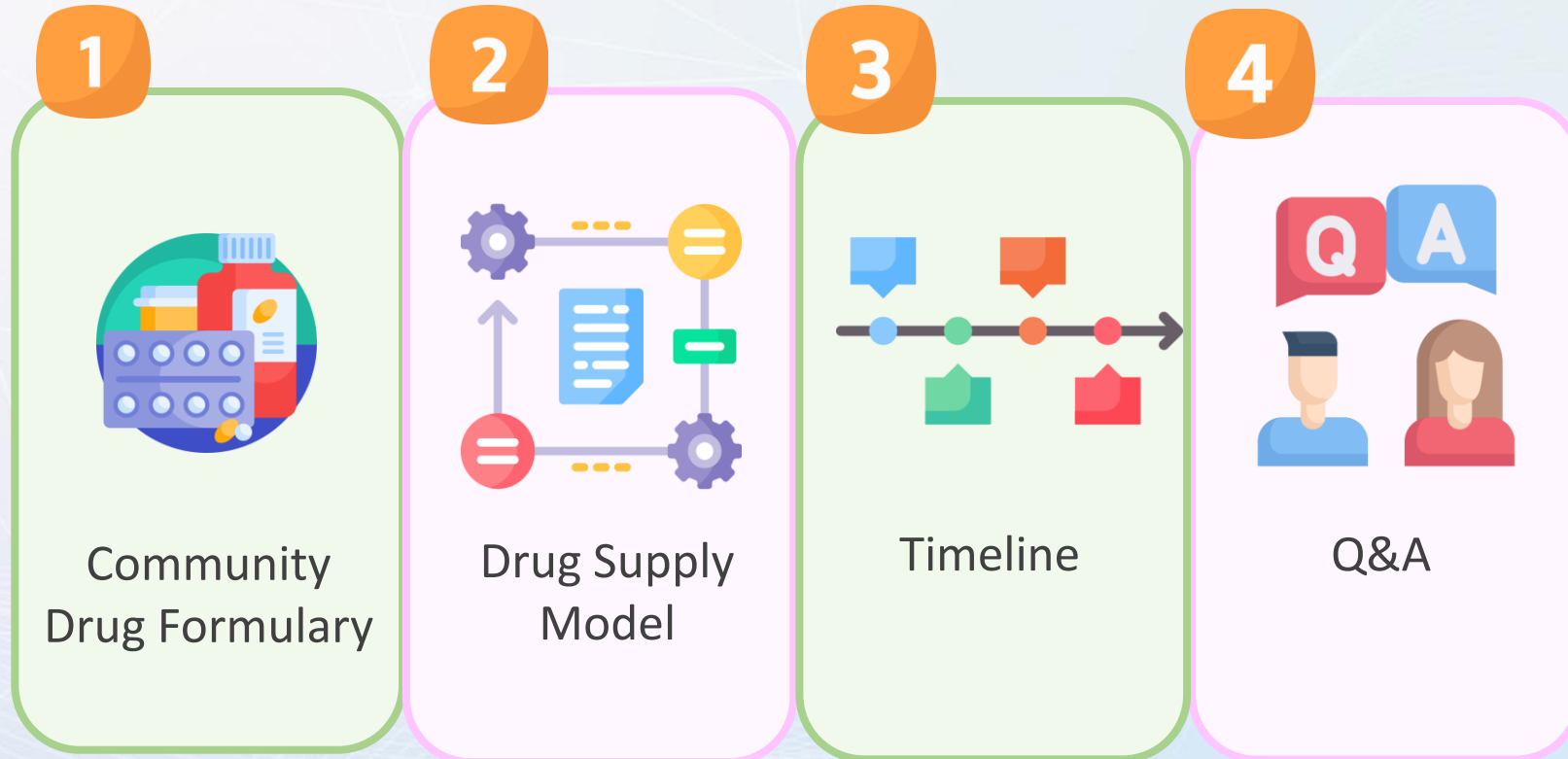
3 Anticipated Changes for Drug Suppliers

- Contract Terms & Conditions will include drug supply to Community Pharmacy
- Will specify estimated quantity for Community Pharmacy
- Commitment fees provided for deliveries to non-HA locations
- Transitional arrangement for existing contracts to support programme launch
- Procurement arrangement for current direct purchase items

4 Required Services by Drug Suppliers

- Direct delivery to HA and Community Pharmacy

Rundown





Drug supplies to both Family Doctor
and Community Pharmacy



At commencement, mainly adopted from
the existing CDCC drug list



Tentative Drug Lists



RCH Designated Drug List

Contract

- ~830 items
- ~40 suppliers

Standing Quotation

- ~230 items
- ~30 suppliers (~7 standing quotation only suppliers)

Direct Purchase

- ~340 items
- ~50 suppliers (~20 direct purchase only suppliers)

HA Co-care Designated Drug List

Contract

- ~80 items

Standing Quotation

- ~10 items

Direct Purchase

- ~5 items

Currently all items are within RCH designated drug list

Community Drug Formulary (CDF)

Over 100 drug items at commencement, mainly adopted from the existing CDCC drug list

~50 drug items are within HA Co-care designated drug list



Drug Supply Model for CPP and CDF

Tendering Arrangement



- HA central bulk contracts (Contract + Standing Quotation) for drawing by HA, Community Pharmacy and Family Doctor where applicable
- New central quotation for CDF Tier 2 drugs
- Drug Supplies for Community Pharmacy and Family Doctor under CPP and CDF are ordered and paid for by HA

HA routine tenders to include: HA, HA Co-care & RCH and CDF Tier 1 drugs:

Central Bulk Contract



HA



CPh

- HA Co-care & RCH
- PHCC Co-care (CDF Tier 1)



FD

- PHCC Programmes
- (CDF Tier 1)

Separate estimated quantities

New central quotation for CDF Tier 2 drugs:

Central Quotation



CPh + FD

- CDF Tier 2

Comparisons of CDCC and CDF



CDCC	CDF
Side agreement to HA contracts	HA central bulk contracts for drawing by HA, Community Pharmacy and Family Doctor where applicable
Goods supplied to FD are not counted as the Goods purchased by HA under the Contract	New central quotation for CDF Tier 2 drugs
	Separate estimated quantities will be provided in HA's central bulk contracts
Drug Supplies are ordered and paid by FD	Drug Supplies are ordered and paid by HA

- Existing CDCC drug items will migrate to CDF

CDCC = Chronic Disease Co-Care Pilot Scheme

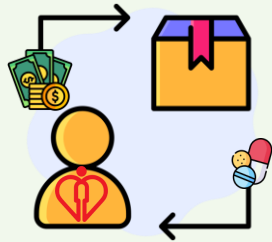
CDF = Community Drug Formulary

FD = Family Doctor

Procurement Arrangement



Direct Purchase Items



- Migrate to Standing Quotation or Contract to support CPP and CDF

Standing Quotation Items



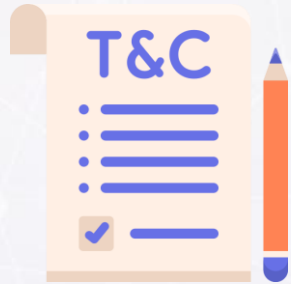
Contract Items



Terms & Conditions for the supply of drugs to Community Pharmacy and Family Doctor for CPP or CDF to be added as general requirements

- Keep regular stock in Hong Kong
- Direct delivery of goods to Community Pharmacy and Family Doctor
- Deliver goods within specified timeframe (currently delivery to HA within 7 days)

Contractual Arrangement



Unlike GOPC PPP, the supply of drugs to Community Pharmacy and Family Doctor for CPP or CDF to be added as general requirements in Contracts and Standing Quotations

For drug items within CPP drug lists or CDF at the time of tendering, separate estimated quantities will also be provided in the document

DRAFT

Item No.	Name of Good	Specification	Minimum Quantity of a Good	Total Estimated Requirement of a Good	Breakdown of Estimated Requirement			Strip Pack	Range Pack	Special Requirements	Remarks
					HA	CPP	CDF				
1.											
2.											

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

CPP = Community Pharmacy Programme

CDF = Community Drug Formulary

Implementation Timeline of Community Pharmacy Programme (Community)



CPP (Community)

Batch	CPP tender invitation	CPP service commencement	No. of districts	CPh delivery locations
1 st	4Q 2025	4Q 2026	4 (max. 5 CPhs per district)	Up to 20
2 nd	2Q 2026	2Q 2027	To be advised	
3 rd	4Q 2026	4Q 2027	To be advised	

- Programme rollout by phases
- HA Co-care Model
 - Upon programme launch in 4Q 2026, delivery service is required initially for up to 20 community pharmacies for ~90 drug items under HA Co-care drug list

Implementation Timeline of Community Drug Formulary (CDF)



CDCC Family Doctor



**Community Pharmacy
(for PHCC Co-care)**

- CDF available for targeted patients in 3Q-4Q 2026
- Migration of CDCC drug items into CDF
- CDF initially contains 100+ drug items
- Delivery service to
 - CDCC Family Doctor (currently ~750 doctors)
 - Community Pharmacy for PHCC Co-care
 - Up to 20 community pharmacies in first batch

Implementation Timeline of Community Pharmacy Programme (RCH)



CPP (RCH)

Batch	CPP tender invitation	CPP service commencement	No. of CPhs	CPh delivery locations
1 st	1Q 2026	1Q 2027	2-3	Up to 3
2 nd	4Q 2026	4Q 2027	2-3	Up to 3

Total up to 6

- Programme rollout by phases
- RCH Model
 - Upon programme launch in 1Q 2027, delivery service is required initially for up to 3 community pharmacies for ~1400 drug items under RCH drug list

Commitment Fee to Drug Suppliers



A Commitment Fee is a fee of nominal amount as a compensation paid to drug suppliers for the overall logistics and administrative support to GOPC PPP and CDCC

Current Commitment Fee for GOPC PPP and CDCC

No. of drug items supplied by the supplier	Commitment fee	Capping
< 10 items	\$ 50	12 times per year
≥ 10 items	\$ 100	12 times per year



Details of Commitment Fee for CPP and CDF to be advised



Transitional Arrangement



Transitional Arrangement

- HA will follow up with individual current drug contractors to formulate a transitional plan to support programme launch until next central bulk contract (with new Terms & Conditions) come into effect
 - Side agreements to existing central bulk contracts
 - Early contract renewal where applicable
- A market survey to drug suppliers of current direct purchase items will be conducted to facilitate follow up arrangement



Timeline

Timeline



28 May 2025	Initial market engagement
29 August 2025	First vendor briefing
30 October 2025	Second vendor briefing
4Q 2025	Market survey to drug suppliers of direct purchase items
1Q 2026	- New tender issuance - Conduct transitional arrangement
3Q-4Q 2026	Migration of CDCC drug items into CDF
4Q 2026	Project delivery (HA Co-care)
1Q 2027	Project delivery (RCH)

A third vendor briefing may be arranged before tender issuance, if necessary





Q & A



Update on Community Pharmacy Programme (CPP) & Community Drug Formulary (CDF)

Hospital Authority

26 March 2026

Welcome



NO Recording



NO Video Recording



NO NEED to take photo

Briefing slides will be posted on the HA's website under Tender Notices



https://www.ha.org.hk/visitor/ha_visitor_index.asp?Content_ID=2001&Lang=ENG&Dimension=100&Ver=HTML

Highlights of Previous Briefings (Aug & Oct 2025)

Aims

- Programme drugs for programme patients
- Closed-loop consumption based replenishment
- Drug price masked from Community Pharmacies and Family Doctors

Means

- Arrange Contract or Standing Quotation (including current Direct Purchase items) to support CPP and CDF
- Transitional arrangement for existing Contracts and Standing Quotation

Update on:



1



Programmes
(CPP & CDF)

2



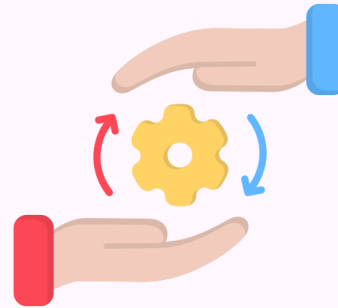
Procurement to
Payment
Workflow

3



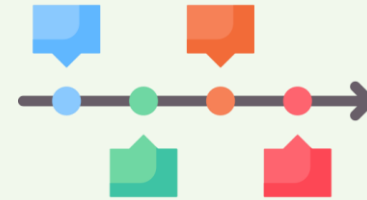
Tender
Document

4



Transitional
Arrangement

5



Timeline

6



Q&A

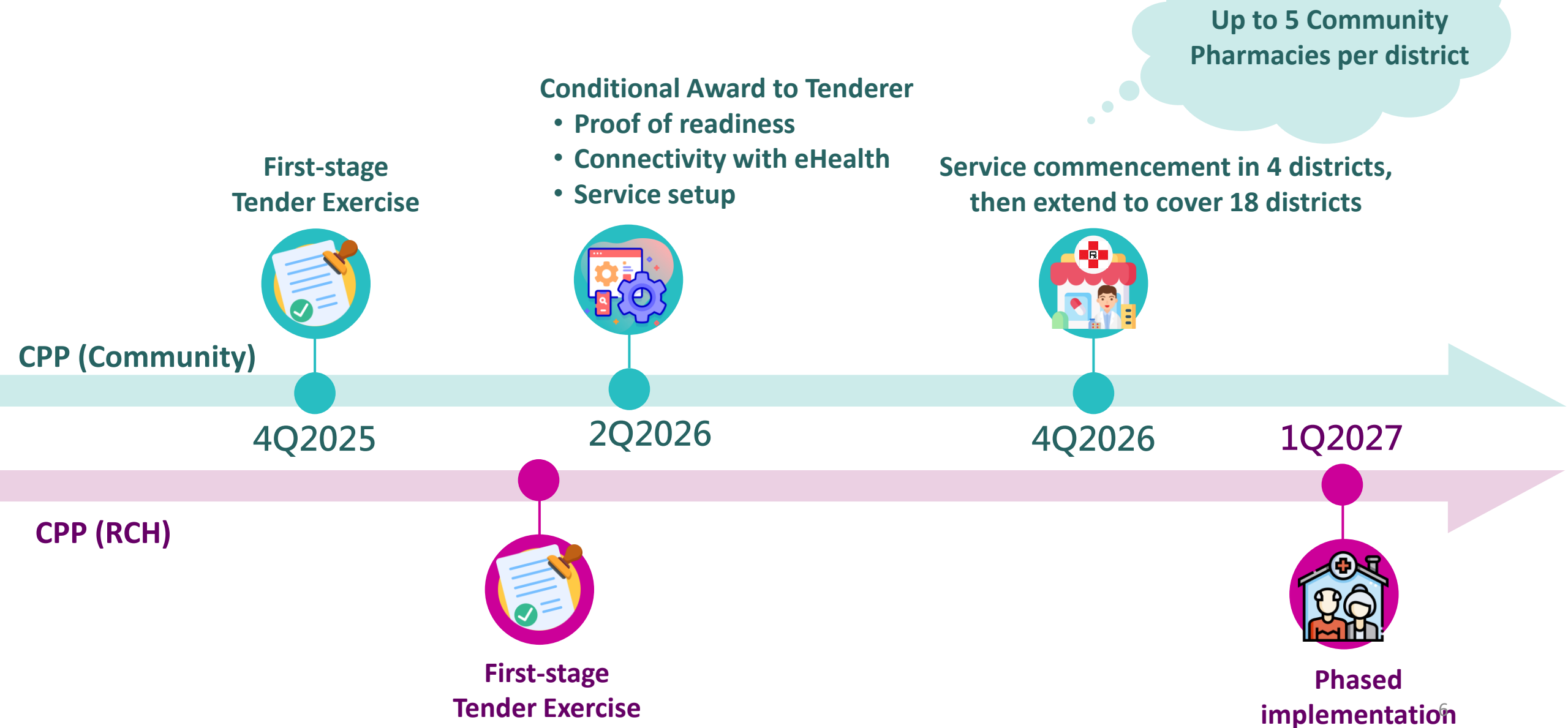


1. Update on Programmes

- Community Pharmacy Programme
- Community Drug Formulary

Progress of the Community Pharmacy Programme (CPP)

Restricted 

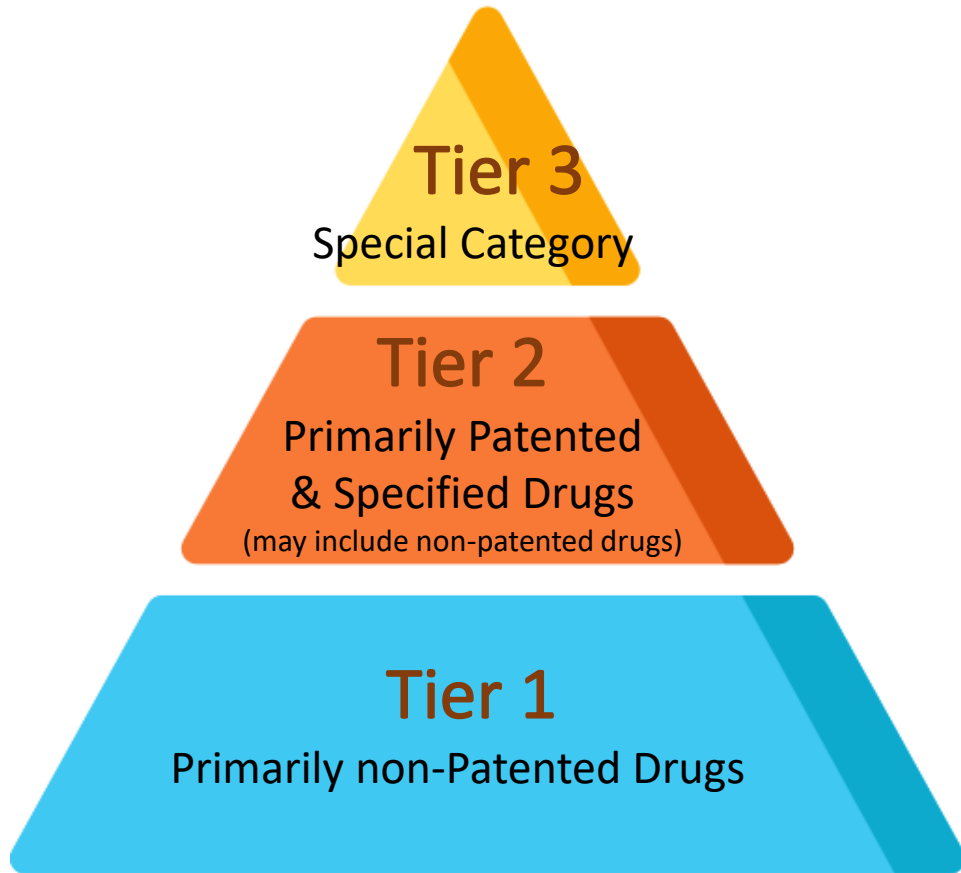


- Covers drugs **commonly** used in primary care setting for preventive care, episodic and chronic conditions, but does **not extend to the full range** of drugs use in primary care
- Clinical application of these drugs guided by the Hong Kong Reference Framework
- Applicable to all government-subsidised primary care programmes (CDCC, Elderly Health, Women's Health, etc.)
- Service providers:
 - Family doctors (FDs) participating in government-subsidised primary care programmes
 - Community pharmacies (CPhs) participating in the CPP (Community)
- Service users:
 - Patients under government-subsidised primary care programmes

Drug Tier Framework

Restricted

Drugs listed in the CDF are categorized into three tiers, each with specified inclusion mechanisms, pricing structures, and co-payment arrangements



Tier 3

- Special categories, which may include drugs outside HADF
- Offer more comprehensive and affordable options for patient
- To be developed when more experience is gained

Tier 2

Patient Copayment (by bandings): at fixed fee per dispensing unit (fee vary across bandings)

Tier 1

Patient Copayment: Nominal fee at \$X per 4 week per item

Selection Process

- Drug selection for CDF mainly based on the HA Drug Formulary (HADF) +/- DH vaccines
- Joint procurement with HA on HA drugs, leveraging its well-established procurement mechanisms to support the supply of CDF drugs
- Selection of drugs is governed by the Primary Healthcare Commission (PHCC) under a tiered model
 - (i) Clinical Advisory Platform (CAP)
 - (ii) Community Drug Formulary Panel (CDFP)
 - (iii) Primary Healthcare (PHC) Committee

Review Process

- **Regular** Annual review to keep the formulary updated and aligned with the government-subsidised primary care programmes
- **Ad-hoc:** Triggered by new programmes, HA contract changes affecting drug enlistment, safety alerts or change in clinical practice

Non-patented drugs

- Procure through HA open tenders

Patented drugs

- Selection through a quotation exercise
 - Pharmaceutical companies are invited to participate on voluntary basis

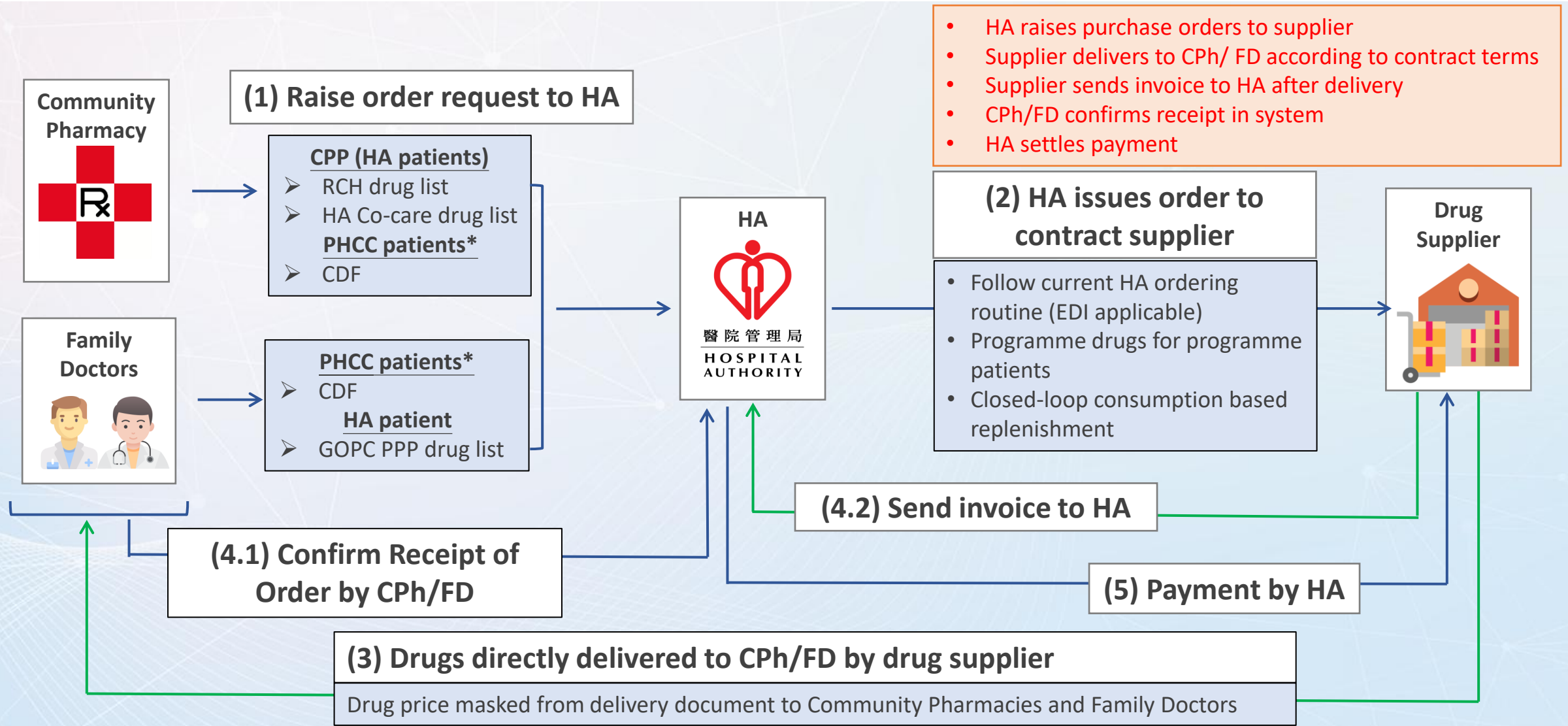
Implementation of CDF

- CDCC will transit to adopt the CDF mechanism
- GOPC PPP will also transit to adopt the CDF mechanism
- Continue support to GOPC PPP is required before the programme concludes in 2028



2. Procurement to Payment Workflow for CPP and CDF

Procurement to Payment Workflow



* PHCC patient - patients receiving care under specified Government primary healthcare programme(s) (e.g. CDCC)

HA = Hospital Authority

CPP = Community Pharmacy Programme

RCH = Residential Care Home

PHCC = Primary Healthcare Commission

CDF = Community Drug Formulary

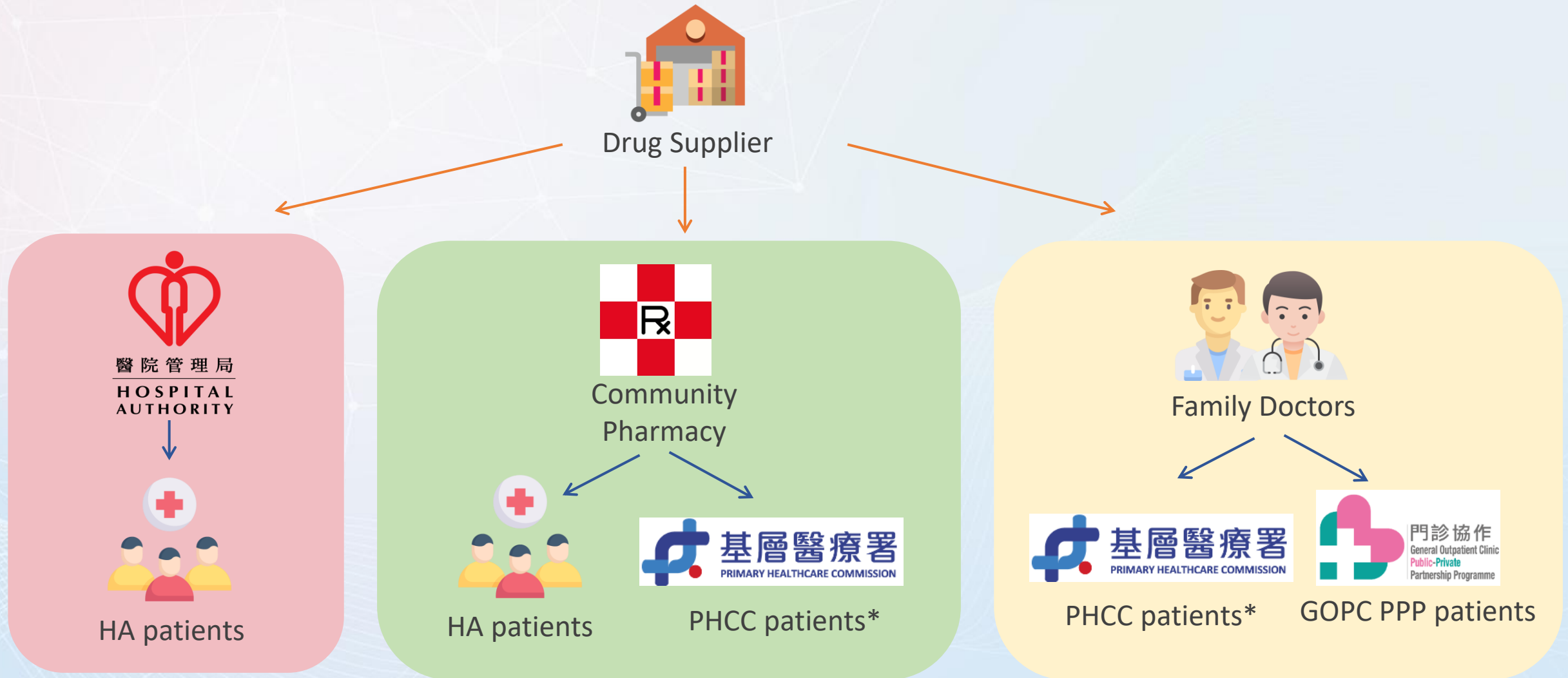
GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

CPh = Community Pharmacy

FD = Family Doctor

EDI = Electronic Data Interface

Scope of Delivery



* PHCC patient - patients receiving care under specified Government primary healthcare programme(s) (e.g. CDCC)

HA = Hospital Authority

PHCC = Primary Healthcare Commission

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme



3. Highlights of Upcoming Changes in Tender Document



Tender Estimated Requirement

[Attachment to Appendix 1; Tenderer's Schedule A5]

Item No.	Name of Good	Specification *	Minimum Quantity of a Good** (Note (1) & (2))	Estimated Requirement of a Good** (Note (1) & (2))	Breakdown of Estimated Requirement of a Good (Note (1) & (2))				Strip Pack	Range Pack	Special Requirements	Remarks	PPP Good (Yes/No)***
					HA	CPP	CDF	GOPC PPP					
1.	e.g. AAAA01	AAAA tablet 10mg	819	1170	1000	100	50	20					Yes (GOPC PPP)
2.	e.g. BBBB01	BBBB eye drops 0.1%	770	1100	1000	100	0	0					Yes (Glaucoma PPP)
3.	e.g. CCCC01	CCCC tablet 20mg	770	1100	1000	100	0	0					No

Breakdown of Estimated Requirement

- “CPP” refers to the estimated requirement for **HA patients collecting drugs in Community Pharmacy**
- “CDF” refers to the estimated requirement for **patients receiving care under specified Government primary healthcare programme(s) (e.g. CDCC)** who have the choice to obtain their medications of the Community Drug Formulary either from Family Doctors or Community Pharmacies
- “GOPC PPP” refers to the estimated requirement for **patients receiving care under the GOPC PPP Programme**

CPP = Community Pharmacy Programme

CDF = Community Drug Formulary

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

CDCC = Chronic Disease Co-Care Scheme

Glaucoma PPP = Glaucoma Public Private Partnership Programme

Note

Suppliers will be informed about the estimated quantity and ordering commencement date if the item is newly added to any of the drug lists after issuance of tender document and during the term of Contract

Minimum Quantity under Contract



[Part II clause 2.1(e); Tenderer's Schedule A5]

New Clause

The Goods to be delivered to Community Pharmacies under Community Pharmacy Programme , Family Doctors under specified Government primary healthcare programme(s), and GOPC PPP Doctors under GOPC PPP Programme shall count towards the minimum quantity and overall estimated requirement of Goods under this Contract.

Goods Delivery



[Part IV clause 5.2 (a) & (b); Annexure 3]



- The Contractor shall, on receipt of a purchase order issued by the Authority Representative or any person duly authorised by him, supply and deliver at its own expense to the destination named in such order **(which could be HA Hospitals, Community Pharmacies, Family Doctors or GOPC PPP Doctors)**, the quantities of Goods therein specified within the time or times specified in such order, or if no time is specified, then **within 7 days** of such order and for this purpose, time shall be of the essence of the Contract.
- Each delivery to the Authority, **Community Pharmacies, Family Doctors or PPP Doctors** shall be accompanied by a delivery note with details as specified in Annexure 3. **No price information should be displayed on the delivery note to Community Pharmacies, Family Doctors and PPP Doctors.** The Contractor shall ensure that it obtains a receipt, but such receipts shall not constitute an acknowledgement that the Goods therein mentioned are acceptable or satisfactory.

Note

For CPP & CDF, any outstanding quantity arising from partial delivery of a particular item will be automatically cancelled; Incomplete delivery will also be considered in performance monitoring

HA = Hospital Authority

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

PPP = Public Private Partnership Programme

Payment

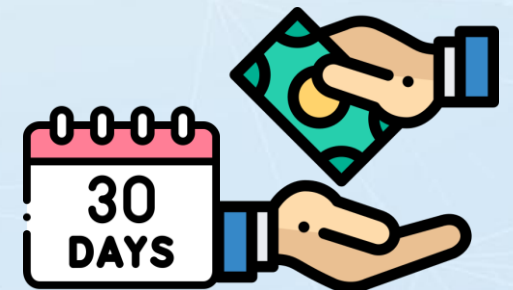


[Part IV clause 9.1]

- Upon acknowledgment of receipt of the Goods by the **Authority (or, where applicable, the Community Pharmacy, the Family Doctor or GOPC PPP Doctor)** and where there is no dispute regarding the Goods delivered, payment by the Authority shall be made within 30 days of the date of receipt of the Contractor's Invoice. For the avoidance of doubt, payment for the Goods does not prejudice or compromise the Authority's rights to reject any Goods or to dispute any aspect of the delivery for which payment has been made.



Remain unchanged with HA current practice



Appendix 5.1 & 5.2 to Part III



Terms and Conditions for Supply of Goods to Community Pharmacies and Family Doctors are newly added

Current Tender Template

Appendix 5 to Part III

Terms and Conditions for the Supply of GOPC PPP Goods / Terms and Conditions for the Supply of Glaucoma PPP Goods

New Tender Template

Appendix 5.1 to Part III

Terms and Conditions for the Supply of GOPC PPP Goods
&
Terms and Conditions for the Supply of Glaucoma PPP Goods

Appendix 5.2 to Part III

Terms and Conditions for Supply of Goods to Community Pharmacies and Family Doctors

Annexure to Terms and Conditions for Supply of Goods to Community Pharmacies and Family Doctors

[Appendix 5.2 to Part III]

New Appendix

There shall be free delivery for 1 order out of all orders placed to the Contractor for delivery to the Community Pharmacy or the Family Doctor in any 1 month (regardless of the delivery date). For the avoidance of doubt, a doctor who participates in both the specified Government primary healthcare programme(s) and the GOPC PPP Programmes is only entitled to free delivery of one purchase order with the same Contractor per calendar month in total; a Community Pharmacy that participates in both the CPP (Community) and CPP (RCH) is only entitled to free delivery of one purchase order with the same Contractor per calendar month in total. For each additional order placed within the same month, the Contractor can charge a Community Pharmacy or a Family Doctor HKD100 delivery charge. Any delivery fee incurred for the additional delivery(ies) shall be settled directly between the Community Pharmacy or Family Doctor and the Contractor. The Authority shall have no liability in respect of any delivery fees or any dispute arising between Community Pharmacy or Family Doctor and the Contractor.

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

CPP = Community Pharmacy Programme

RCH = Residential Care Home

Commitment Fee

[Appendix 5.2 to Part III]



New Appendix

- (2) Where the Authority has ordered any Goods for delivery to a Community Pharmacy in a month (regardless of the delivery date), the Contractor will get a monthly amount for that month as calculated below in respect of that Community Pharmacy:
- (a) The monthly amount shall be HKD100 if on the last day of the month there are 10 or more items of Goods available for supply by the Contractor under the relevant model of Community Pharmacy Programme; and
 - (b) The monthly amount shall be HKD50 if on the last day of month there are less than 10 items of Goods available for supply by the Contractor under the relevant model of Community Pharmacy Programme.
- (3) Where the Authority has ordered any Goods for delivery to a Family Doctor in a month (regardless of the delivery date), the Contractor will get a monthly amount for that month as calculated below in respect of that Family Doctor:
- (a) The monthly amount shall be HKD100 if on the last day of the month there are 10 or more items of Goods available for supply by the Contractor and listed in the Community Drug Formulary; and
 - (b) The monthly amount shall be HKD50 if on the last day of the month there are less than 10 items of Goods available for supply by the Contractor and listed in the Community Drug Formulary.



- HA pays to the Contractor a Commitment Fee every 6 months
- An order shall not be taken into account for commitment fee if by the time of payment delivery for such order is not completed by the Contractor

Communications (with HA & service providers)

[Appendix 5.1 & Appendix 5.2 to Part III]



HA Routine Contact

- HA contact person stated in individual tender document (for Tender/Contract Enquiries)
- Email: PPSemail@ha.org.hk (General Enquiries)



All parties to maintain communications at all time

Tenderer to Note (Key Changes in Tenderer's Schedule)



Tenderer's Schedule		Update
A5	The Authority's Supply Requirements	Add a breakdown of estimated requirement of a Good (HA, CPP, CDF, GOPC PPP)
A6	Tenderer's Proposed Supply Plan	Proposed Supply Plan shall include Goods for HA, CPP, CDF and GOPC PPP

HA = Hospital Authority

CPP = Community Pharmacy Programme

CDF = Community Drug Formulary

GOPC PPP = General Outpatient Clinic Public Private Partnership Programme

Date of Implementation



- Targeted implement date of the new tender document in **2Q 2026 (exact date to be announced)**



REMINDER

1. There may be **further refinements to the wording quoted** in the final tender documents
2. All **terms and conditions**, where applicable, shall also **apply to Goods delivered to Community Pharmacies and Family Doctors**



Safety Alert and Product Recall

- The Contractor shall **maintain the safety alert system, the product recall system** covering the Goods to be supplied to the Authority under the Contract throughout the Term
- It is Contractors' responsibility to **notify HA without delay** on safety issue concerning the Goods and product recall, **by telephone, fax and email**
- **Keep HA fully informed of all developments** following the issue of a Safety Alert Notice or a Product Recall Notice
- The **type of supply and contractual arrangement** (e.g. Goods deliveries further extend to Community Pharmacies or, Family Doctors or GOPC PPP Doctors) should not alter the responsibility in **notifying HA** on safety alert and product recall



4. Transitional Arrangement

Transitional Arrangement for Contract & Standing Quotation Items



- Transitional arrangements for existing contracts and standing quotations to support programme launch
- Emails were sent to suppliers in February, 2026
 - ~68% of the items have been agreed for support
 - Market engagement continues
- Will arrange side agreement and contract variation (where necessary) with existing suppliers

Direct Purchase Items



- Market survey was conducted in December, 2025
 - ~70% of the items have been agreed for support
- Ongoing communication with direct purchase suppliers to facilitate subsequent quotation invitation and preparation



5. Timeline

Timeline



2Q 2026

- New tender and Standing Quotation issuance
- Conduct transitional arrangement

3Q-4Q 2026

- Migration of CDCC drug items into CDF

4Q 2026

- Project delivery (HA Co-care)

1Q 2027

- Project delivery (RCH)



A.O.B



Tender Validity Period

From Tender Close to Contract Award

Tender document: “Offers to Remain Open”

- Open tenders: not less than **360** days
 - Limited tenders: not less than **180** days, from 1 Oct 2025
 - (a) a further period of 90 days,
 - (b) further period(s) to enable HA to complete its consideration of the Tender
- Each tenderer agrees not to withdraw its offer

Longer or shorter, depends on:

- Timeliness of reply and/or provision of materials from suppliers
- No. of offers and the compliance



6. Q & A



Thank you